



THE 3 KEYS TO A HIGH-PERFORMANCE CULTURE

KEYNOTE DESCRIPTION

Potential, passion and performance have a curious relationship, don't they? You may not be able to put your finger on exactly what it is, but...

- Do you ever see people in your organization who are not performing up to their potential?
- Do you wonder how to keep top talent from leaving your team?
- Do you wish you could motivate people to work together more collaboratively?

You are not alone! It's one thing to have high potential, and quite another to use it! There are zillions of people with the smarts, the skills and the talent to "turn their potential into performance"™.

BUT... (and it's a huge one) they don't advance. Their potential never quite converts to performance.

You would change that if you just knew what to do, wouldn't you?

This keynote changes everything: It's the one that gets standing ovations, the one that reinvigorates your team, and the one they keep referencing.

In Nancy's direct, funny and inimitable style, she uses anecdotal stories, psychological research and her field-tested methodology to invite the audience to take responsibility for their own success, and the success of your organization.

Whether there are 100 or 5,000 in the audience, Nancy masterfully creates an interactive environment in which people are drawing their own conclusions, having profound 'ahas' and experiencing a revitalized sense of enthusiasm and engagement for their work.

TAKEAWAYS

- How confidence trumps competence in your career, every time
- How to identify your confidence gaps and what to do about them
- How to create a high performance culture without over-working & over-stressing yourself
- How to help your team to empower themselves
- How to re-write the script on courage
- How to close the "Potential to Performance Gap", once and for all

KEY THEMES

- Leadership
- Courage
- Confidence
- Impact
- Career Advancement
- Professional Empowerment

IDEAL AUDIENCE

- All audiences

**Call us today to inquire
about Nancy's
availability to train
your team!**

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Nancy D. Solomon is an engaging, insightful, and entertaining keynote speaker. ..., she established warm rapport with our guests, engaged the audience to participate in active discussion, and shared personal and inspiring anecdotes to help us all see, hear, and celebrate our collective wisdom, courage, and leadership.

- Carol K. Nelson, President and CEO Cascade Financial Corporations